



Sales, Service and Parts for Trucks & Heavy Equipment



June 2020

Newsletter

14th Edition

*Wishing everyone a
Healthy Summer!*

Check us out at

armor-equip.com

*for our Used Truck
Inventory!*



MISSOURI / ILLINOIS (636) 296-7119 KANSAS (913) 839-1777

Featuring: ***Armor is 50 Years in Business!***



What? What? What!

Yes, Armor is 50 Years OLD!

Where have the years gone?

Everyone always asks that of their kids growing, but when you have a company that continues to grow and flourish like Armor has – the years do blend very quickly.

We have had the privilege of experiencing numerous industry and technology changes (cell phones, the Internet), the economy ups and downs, and the terror of 911. We have watched our customer's companies start-up, and continue to flourish. And, sadly recently we have watched our country fight the horrible Covid-19 virus.

Internally, our Armor family has experienced location changes, purchasing of additional buildings, expanding to new cities, employee turnovers, and moving under new management. We have such a close-knit Armor family that we have watched each other's kids grow, and then heard stories of grandkids. *Our employees have continued to astound us over the years by the amount of work they produce, and the amount of new technology they continue to embrace.*

To our Customers:

Thank you for your patronage over the last 50 Years! We would not be here without you, and we truly do appreciate the dedication that you have shown to our company. Our continued thanks!

Meet some of our ***Awesome*** Staff:



These are Bryan's **CLEAN** work clothes!

Bryan Fritz / StL Diesel Mechanic / Body Mounts / Welder / Painter
(He's the real deal, that's for sure!)
- 1 year with Armor



Celebrating 50 Years Young!

Armor Sales Dept: Are you looking to replace or add to the CARTS your customers or cities are currently utilizing? *Guess what?!*

Armor Equipment is a proud distributor for Toter® Carts!

Toter® offers the durability and flexibility to handle anything that Mother Nature—or the trash man—can throw at them. There’s no other collection cart built with as much strength and versatility. And their ergonomic design and rugged wheels make them easy to tilt, roll and maneuver.

Looking for value? Toter carts last longer than other carts and they have the industry-best, 12-year warranty to prove it. Strong, attractive, and durable, and are molded in America using up to 50% recycled content and are 100% recyclable.



Suited for a variety of waste, recycling, and Organics collection needs. Carts are available in 21-, 24-, 32-, 35-, 48-, 64-, & 96-gallon sizes.

Those aren’t the only options: we offer nine Granite colors and five standard colors. And, Toter carts can also be customized with in-mold lid graphics that support your recycling programs as well as with hot stamps and serial numbers for easy identification.

Summer is right around the corner, and so is our **50 Year Anniversary celebration!** We have lots of fun things planned, so don’t worry....we will keep you in the loop!!



Celebrating 50 Years Young!

We want everyone to stay HEALTHY!

We are continuing our Social Distancing Procedures – 6ft, masks and hand sanitizer; along with conscious effort to keep our employees and customers as comfortable as possible with disinfecting our locations regularly. **We are in this with you!**

Armor is expanding! We are in the process of expanding our Arnold location in June for a stand-alone Sales facility! **Oh, we are definitely having some fun times now!**

We are Celebrating a Work Anniversary!

Meet **Kevin Caraway**, our General Manager, at our Olathe location. Kevin is celebrating his

5 Year Anniversary

working as part of our Armor family.

The guy always in blue!

Kevin played a huge role in helping to open our Kansas location in 2015. This included purchasing inventory, offered input on hiring employees, hooking up computers (while working on trucks!), and stuff as trivial as finding the perfect place for the coffeepot! Anyone opening a new business knows how having an employee in place to fill this vital role is crucial!

Kevin continues to be

Our go-to Guy!

Thank you Kevin, and, Happy Anniversary!



Armor’s Used Truck Inventory:

We’ve had Twins! (sorta) Two (2) 2009 Sterling LT9500 with 25yd Pak-Mor R/L Refuse Units. These units offer 4500RDS Trans., Lip & Latch, Side Access, Pusher Axles and Rear Camera.

Available and ready to add to your Fleet!



Aren’t they cute?!

The Missouri Waste Coalition Conference Scheduled for July 12-14 **has been Cancelled!** We will have to wait until next year!